EthosEnergy Partners with Atonix Digital to Grow Power Plant Service Business

The Optimization and Upgrades (OAU) Division of EthosEnergy Group is singularly focused on growth. Part of its portfolio of independent service offerings, EthosEnergy OAU specializes in staffing and operating power plants for other companies, including both utility and industrial producers. With rising cost and complexity, a growing number of power producers have turned to EthosEnergy to augment – and even manage outright – day-to-day plant operations.

The Service Value is in the Details

For many of its clients, EthosEnergy staffs and retains plant operation specialists, including engineers, maintenance personnel, dispatchers, and other day-to-day workers. In addition to daily operations, these employees help in new equipment commissioning and upgrades.

Whatever the account particulars, EthosEnergy relies on two SaaS products from Atonix Digital – Performance Analysis and Monitoring & Diagnostics – to improve understanding of asset performance and prevent costly failures. Built on the secure ASSET360 cloud platform, these SaaS products evolved as internal resources for Black & Veatch, and are infused with over 30 years of power plant operations experience.

AT A GLANCE

COMPANY
- EthosEnergy Group
- Independent provider of services and solutions to power, oil & gas, and industrial companies
- Atonix Digital customer since 2014

GOALS
- Enable scalable, multiclent OAU service business
- Offer high flexibility in customizing services to EthosEnergy clients
- Sustain growth in EthosEnergy services business

SOLUTION
- Atonix Digital Performance Analysis and Monitoring & Diagnostics, powered by ASSET360

BENEFITS
- 10X increase in productivity
- Secure and feature-rich SaaS portal for provisioning and managing multiclent OAU services
- Strategic partnership for continued innovation in software and services

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Brady Kirkwood | Lead Monitoring & Diagnostics Engineer, EthosEnergy
Kirkwood listed other benefits. “The ASSET360 security features suit our needs perfectly,” he reflected. “And we use native software functionality to communicate emerging issues to sites that are affected.”

ASSET360 integrates seamlessly with email, which helps EthosEnergy accommodate virtually any operations model. “Some users respond by email to the issues we raise,” said Kirkwood. “Others log into the portal. Whatever’s easiest for them, as long as the issue doesn’t get lost in the ether.”

No matter which access option clients choose, ASSET360 tracks and maintains a history of all issues, actions, and resolutions.

A Positive ROI Today, A Partnership for the Future

Not surprisingly, EthosEnergy’s focus on growth is matched by its intense scrutiny of the service’s bottom-line performance. Here too, Atonix Digital’s Monitoring & Diagnostic software aligns perfectly with EthosEnergy’s strategy.

“We’re able to monitor more sites, with more asset tags per site,” said Kirkwood, “with fewer people. By that metric alone, we now do ten times more work per hour using ASSET360 than we did before.”

Nevertheless, the OAU vision is epic, and the work has only just begun. In pursuing it, EthosEnergy recognizes the value of collaborating with Atonix Digital.

“Our ability to pursue development of new capabilities jointly with Atonix, as a strategic partner, is extremely important to us,” Kirkwood affirmed. “We’re very happy with the direction the development is going.”

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